

## Sky High Prices for Opening Days at Everett Casino

Written by Administrator  
Friday, 14 June 2019 18:54 -

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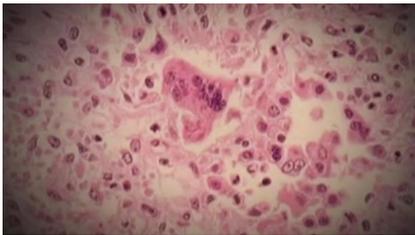
If you are hoping to spend a night at the Encore Boston Harbor, expect big prices.

Ahead of its opening on June 23, the resort and casino has posted available rooms on its website, ranging from around \$700 to \$2,600 per night for the first few weeks of business.

“I think it’s crazy! I can’t do that,” said Mattapan resident Paula Bobb.

Like many local customers, Bobb plans to take advantage of the many public transit options the resort will provide, including a boat and bus shuttle.

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“It’s going to have to be something special for someone to pay those kinds of prices,” said Bobb. “I mean, very special.”

But that is precisely the kind of venue Encore executives want to sell to consumers.

“They’ll probably go for a five-star hotel, and that commands higher rates,” said Michael Oshins, an associate professor at Boston University’s School of Hospitality Administration.

While the sticker price might shock many customers, Oshins said Encore will benefit from the customer base that already enjoys to travel for the luxury brand established by Wynn Las Vegas.

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Advertising more than a dozen restaurants, bars and conference space, the resort offers everything a customer could need, along with easy water access to the city. However, Oshins expects it will eventually have to compete with city prices and lower rates.

The Four Seasons, the Mandarin Oriental and the Boston Harbor Hotel— they don't get the rates," he explained. "You're looking more along the lines of \$300 and \$400."

Vincenzo Pinto/AFP/Getty Images

A request by NBC 10 Boston for comment from Encore Boston Harbor was not returned.

**Read more** <https://www.necn.com/news/new-england/Sky-High-Prices-for-Opening-Days-at-Everett-Casino-511325701.html>